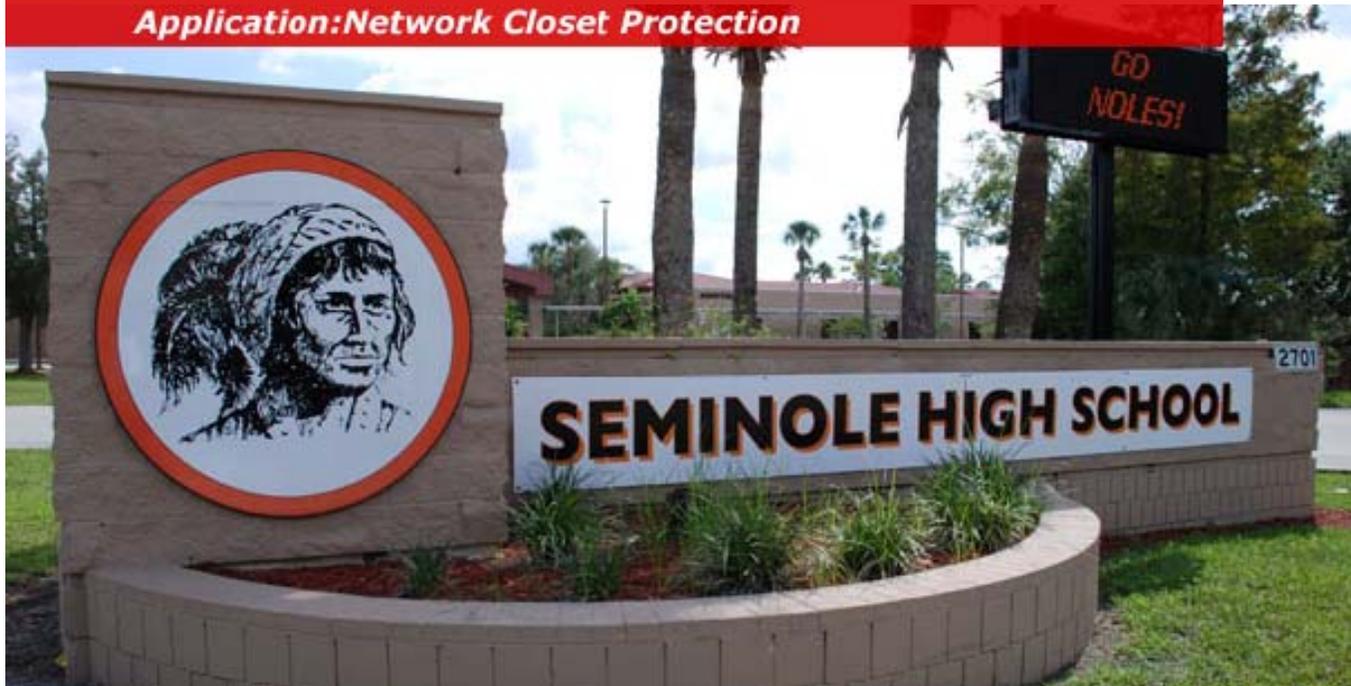


## Case Study: Seminole County Schools

Application: Network Closet Protection



Location: Sanford, FL

Application: Network Equipment Power Protection

Solution: Orion Power Systems Network Pro RTX

Results: Seminole County Schools saved over \$200,000 versus APC with a comparable product.



“Orion was able to meet all our criteria from network management capabilities to power conditioning and warranty for, by far, the lowest cost against the competition”

- Daniel White  
- Network Manager

### Customer

Seminole County Public Schools (SCPS) is a public school district in Central Florida. As of September, 2016, the total district wide enrollment was 65,407. The district operates 57 traditional schools: 9 high schools, 12 middle schools, and 36 elementary schools, as well as 17 additional special education and support centers.

### Challenges

Seminole County needed to replace their aging APC ups systems in their network closets to minimize downtime and maintenance costs. In order to gain the highest value, SCPS decided to open the selection process to other brands of UPS systems. After looking at many different brands and thorough testing, Seminole County discovered the Orion Power Systems Network Pro 2200RTX was the clear choice to power their network closets. SCPS found the Orion product to be excellent quality and would save the district over \$200,000.



### **The Solution**

Orion Power Systems provided 502 Network Pro RTX 2200VA ups systems to supply the highest level of power quality possible for the SCPS network closets. The Network Pro RTX uses line interactive technology to ensure clean, computer-grade power.

### **Results**

The Orion Network Pro RTX ups system provided Seminole County Public Schools the reliable power needed for their network closets with easy setup for network management. Orion and United Data Technology worked closely with SCPS to provide the ups systems on time and ensure a smooth installation. All 502 ups systems were factory load tested at the Orion facility in Jacksonville, FL to ensure proper operation and fast implementation at the customer site.



**“The Professionals Choice For Reliable Power”**

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